

HOW HARD CAN IT BE

SMART IDEAS CONFERENCE

5TH FEBRUARY 2022

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PROPERTY CONSULTING LIMITED

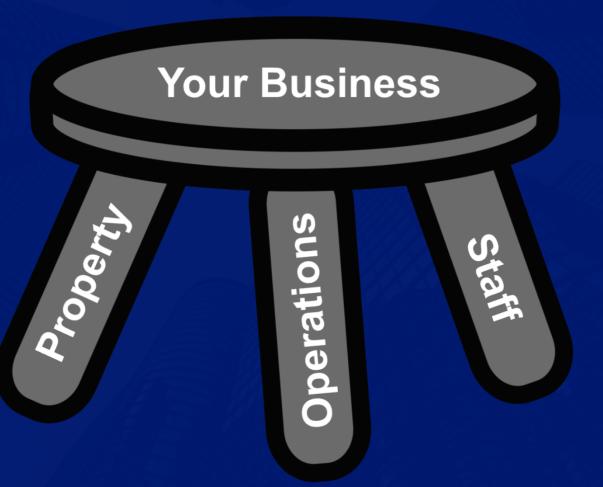


ALAN RAWLINS MRICS
COMMERCIAL PROPERTY
CONSULTANT

KALEIDOSCOPE

Property Consulting Limited

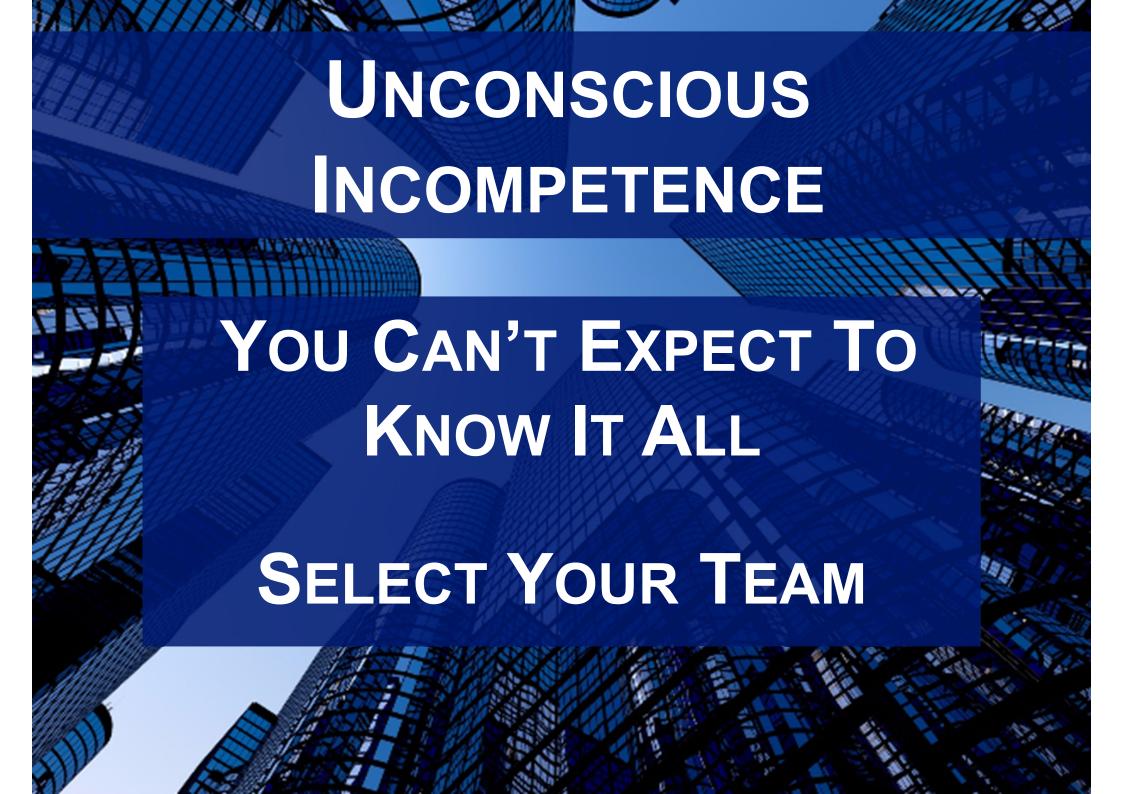
The '3 Legged Stool'



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- AVAILABILITY
- APPRAISAL DOES IT WORK?
 - WHAT TO CONSIDER & WHY
 - NEGOTIATIONS
 - DOCUMENT IT PROPERLY







Is IT STILL AN ASSET?

NO?

WHAT CAN YOU DO?

YES?

EARLY NEGOTIATIONS







- 1. ACQUIRING
- 2. OCCUPATION
- 3. RENT REVIEW
- 4. DISPOSAL OR RE-GEAR?
- 5. EXPIRY & RENEWAL?

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ABOUT US ...

- 1. EXPERIENCED COMMERCIAL PROPERTY CONSULTANCY
- 2. AGENCY ACQUISITIONS
- 3. RENT REVIEWS
- 4. LEASE RENEWALS
- 5. Your 'Problem Solvers'



A CURRENT CLIENT'S QUOTE

"YOU ASK THE QUESTIONS THAT WE WOULDN'T THINK TO ASK AND YOU KNOW HOW TO DEAL WITH THE ANSWERS THAT WE WON'T UNDERSTAND"

SAM ANDERSON, OFEX

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THANK YOU FOR LISTENING



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SPEAK

TO BOOK YOUR FREE

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